

Bhavik Bhavsar

Results-driven professional with significant experience in store operations, business development, business/data analysis, and project management. I am skilled in leveraging business insights and processes to drive strategic planning, identify growth opportunities, and solve complex business challenges. I have a proven track record of optimizing operations and delivering measurable business improvements. I thrive on new challenges and continuous growth, with a strong interest in Business Intelligence Analysis, Data Analysis, and Project Management.

Skills Summary

- **Business Analysis Tools/Methodologies:** Agile, Atlassian Jira, Miro, Process-Mapping, User-Personas/Stories, Storytelling, Wireframing, Prototyping, Project Management Life Cycle.
- **Database/tool:** GCP- Big Query, MS SQL Server (SSMS, SSIS, and SSRS), MY SQL, SQL(store procedures, functions, and index) and MS Excel/Google Sheets.
- **Programming:** C++, Java, Python, HTML, CSS, JavaScript, and PHP.
- **BI/Visualization Tools:** Tableau Cloud/Desktop, Looker Studio, And Power BI
- **Soft Skills:** Leadership, Effective Communication, Strategic-Thinking, Problem-Solving. Stakeholder Management, Cross-functional Collaboration, Presentation Skills.

Employment Profile

WOOLWORTHS, New Zealand

Sep 2022 – July 2025

Business Insight Analyst

Transform complex data into actionable insights, enabling informed strategic decision-making, driving business growth, optimizing performance and achieving organizational goals.

- Successfully delivered end-of-end insights on Store Operations, E-commerce leading to a 25% reduction in operational inefficiencies.
- Provided continuous improvement on process mapping, automation of existing tools and datasets (Scan-Assist) which enabled operational efficiency and KPIs, resulting in a 40% increase in operational efficiency.
- Created intuitive and decision-making eCommerce network capacity reports using the Tableau visualization tool and presentations for business improvement resulting in 10% in optimizing capacity and 30% in labor planning.
- Leveraged GenAI tools to optimize and streamline workflow processes such as enhancing SQL code and business documentation, leading to significant efficiency savings for the business, estimated at 30% in development time.
- Developed and maintained highly engaged relationships with internal and external stakeholders through proactive communication and collaborative problem-solving, which fostered cross-functional/regional (AU) alignment and accelerated project delivery
- Led and supported various projects through the Project Management life cycle by defining clear objectives, managing resources, and tracking progress, resulting in 90% of projects being delivered on time and within budget.
- Developed and prioritized Business plans strategically with roadmaps and, which helped to achieve set goals on time within the timeframes required by the business, leading to a 15% improvement in strategic goal attainment.
- Facilitated training and coaching to both new and existing employees to enhance their skills, which ensured they aligned with the business objectives and met key deliverables.

MVP STUDIO, New Zealand**Dec 2021 – Sep 2022****Business Intelligence Analyst – Parttime Intern**

Analyzes complex data to find trends and insights, creating reports and dashboards to inform key business decisions. These findings are used to improve business performance and drive growth.

- Delivered Insights with BI visualizations on Australian Suburb development that gave stakeholders a direction for future infrastructure development.
- Designed and built a data model, data warehouse solution using ETL process from multiple complex data sources and deployed insights to Power BI dashboards.
- Leveraged Agile methodology to deliver End to End business solutions.

NEW WORLD Supermarket, New Zealand**Feb 2019 – Sep 2022****Business Improvement Manager/Analyst**

Identify and implement process improvements to enhance operational efficiency and profitability. Lead data-driven culture across departments to optimize workflows and drive sustainable business growth.

- Led Department's performance analysis, development, and implementation of existing and new business processes that lead to an average of 11% YOY growth for FY20 and FY21.
- Improved category performance by Analysing Business Process and space management for baby categories that Increased revenue by 8.25% and customer strike rate by 10.5% in FY21Q1(3 Months).
- Provided strategic plan using SAP/FIORI-BI analysis on financial data with owner and managers to improve business KPI's performance, leading to a 0.75% increase in EBITDA for FY21.

Other Roles in Retail & Business Operations, New Zealand**Dec 2009 – Dec 2018****PAK'nSAVE Supermarket (Buyer, Operations Manager, Grocery Manager)**

- Managed full business operations, procurement, and team performance.
- Developed strategic supplier relationships and implemented inventory optimizations.

Education

Bachelor of Information & Technology**March 2021 – Oct 2025**

Open Polytechnic – Wellington, New Zealand

National Diploma in Computing & Hardware**June 2009 – Feb 2010**

New Zealand School of Education

National Diploma in Business Management**Sep 2011 – Apr 2012**

New Zealand Institute of Business Studies

Diploma in Electrical Engineering**May 2004 – May 2007**

Gujarat University, India

[Linkedin](#) profile for more details and employment histories.